

## PROFESSOR DR. GARY ODDOU

**UNIVERSITY** California State University San Marcos, USA

**SUBJECT RESPONSIBLE** Negotiation for International Business

### ACADEMIC BACKGROUND

Doctor of Philosophy (Organizational Behavior)	Brigham Young University, USA 1983
Master of Arts (English as a Second Language)	Brigham Young University, USA 1977
Bachelor of Arts (French)	Brigham Young University, USA 1976

### SELECTED PUBLICATION

Mendenhall, M.E., Weber, T.J., Amardottir, A.A. & Oddou, G. R. (2017). Developing global leadership competencies: a process model. *Advances in Global Leadership*. 10: 117-146.

Oddou, G. R., & Mendenhall, M. E. (2016). Expatriate performance appraisal: problems and solutions. *Readings and cases in international human resource management: Sixth edition*. 208-217.

Reiche, B. S., Stahl, G. K., Mendenhall, M. E., & Oddou, G. R. (2016). Preface: the white-water rapids of international human resource management: Robin Earl's dilemma. *Readings and Cases in International Human Resource Management: Sixth Edition*.

Reiche, B. S., Stahl, G. K., Mendenhall, M. E., & Oddou, G. R. (2016). Readings and cases in international human resource management: Sixth edition. *Readings and cases in international human resource management: Sixth edition*. 1-504.

Bird, A., Mendenhall, M., Osland, J., Oddou, G., & Reiche, S. (2016). *Global leadership in perspective*. The Routledge companion to leadership. 348-358.